



Since 2007, Asyri is developing and commercializing its “Asycube” family of innovative flexible feeding systems for automation. Our products are key components for the Smart Factory of the future and Industry 4.0. Our stage of the art technology is revolutionizing the feeding industry and is highly demanded on various domestic as well as international markets. More about our products on our website under www.asyri.com

In order to support our growth, we are currently seeking a highly motivated

Regional Sales Manager in Malaysia (home office)

Reporting to Asyri Singapore, you will:

- Execute and coordinate direct sales and marketing of Asyri products in Malaysia
- Manage Key Accounts
- Maintain and expand relationships with system integrators, distributors and purchasing contacts
- Create and update sales forecasts
- Coordinate feasibility studies with Asyri technical staff and communicate results to clients
- Communicate progress and maintain our CRM database
- Organize training for customers
- Prepare sales documentation and take part to trade shows and commercial events
- Gather competitor and local market information to further develop Sales strategies for specific key accounts

Your qualifications:

- Motivation for sales, excellent presentation and negotiation skills, results driven
- Background in technology-related field, especially knowhow in industrial automation or robotics industry
- At least 3 years' experience in technical sales in B2B environment
- Well organized, team player and flexible
- Availability to travel
- Advanced English skills, additional languages a plus
- Driver's license

We offer a stimulating position with varied activities in a fast-growing market with unique products. You will have the chance to join a dynamic team and contribute actively to the international growth of the company.

Beginning: immediately or upon agreement.

If you are interested in this challenging role, please send your complete resume to:

hr@asyri.com