

Since 2007, Asyрил is developing and commercializing its "Asycube" family of innovative flexible feeding systems for automation. Our products are key components for the Smart Factory of the future and Industry 4.0. Our stage of the art technology is revolutionizing the feeding industry and is highly demanded on various domestic as well as international markets.

More about our products on our website under www.asyрил.com

In order to support our growth, we are looking for a highly motivated

Sales Engineer for Germany (F/M)

As a member of the growing German sales team, reporting to our Sales Manager Germany, your mission will be to develop the German market. Ideally located in the southern part of Germany, you will bring to Asyрил your sales experience and your knowledge of the robotics and automation market.

Your tasks:

- Developing Asyрил's sales in Germany and taking over existing customers
- Visiting customers (>50%) and preparing quotes (>20%)
- Negotiating and closing sales
- Participating at local trade shows
- Market feedback and competition monitoring
- Recording and maintaining clients/prospects contact data into our CRM (SugarCRM)
- Visiting and working regularly on the German subsidiary to stay in contact with the team

Your qualifications:

- At least 5 years of experience as a Sales Engineer, ideally in the field of feeding systems, robotics and/or automation.
- Educated to technical degree level, or equivalent relevant industry qualification.
- Proven track record of increasing sales and revenue
- Proficient in MS Office and CRM tools; familiarity with SugarCRM is a plus
- Excellent communication skills and telephone/digital knowledge.
- Autonomous to prioritize and organize your own work
- Highly motivated and strong with closing orders
- Fluent in German. Good level in English. French would be an advantage.
- Ideally located in the Southern part of Germany (Stuttgart, Nürnberg, Munich)

We offer an interesting position in a fast-growing market with unique products. Asyрил's headquarter is located at the technology park "Le Vivier", in CH-1690 Villaz-St-Pierre, housing several high-technology companies. You have the chance to join a dynamic team and contribute actively to the international growth of the company.

Beginning: September 2022 or upon agreement.

If you are interested in this challenging role, we invite you to send your complete application (letter of motivation, CV, diplomas, work certificates, salary expectations) via the form below:

<https://nivalis-group-flexperso.ch/cv/?cid=nivalis-group&showid=97>

In case of questions, please don't hesitate to contact Alexander Roller, our Sales Manager for Germany, under +49 (0) 151 58405941